



Qualification Specification



This qualification is part of ProQual's broad offer of qualifications in the Hair and Beauty Sector.

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#### Introduction

The ProQual Level 5 Certificate in Microneedling Treatments provides a nationally recognised qualification for those working in the beauty industry, and who wish to develop and demonstrate their competence at providing microneedling treatments.

The aims of this qualification are:

- To develop an understanding of microneedling treatments.
- To demonstrate competence at carrying out microneedling treatments using a plasma pen, in accordance with health and safety requirements.
- To provide a progression route within the beauty industry, for those interested in providing advanced aesthetic treatments.

The awarding body for this qualification is ProQual AB. This qualification has been approved for delivery in England and Northern Ireland. The regulatory body for this qualification is Ofqual, and this qualification has been accredited onto the Regulated Qualification Framework (RQF), and has been published in Ofqual's Register of Qualifications.



#### **Qualification Profile**

Qualification Title:	ProQual Level 5 Certificate in Microneedling Treatments			
Qualification Number:	610/4477/5			
Level:	Level 4			
Total Qualification Time (TQT):	260 Hours			
Guided Learning Hours (GLH):	210 Hours			
	Pass / Fail			
Assessment:	Internally assessed and verified by centre staff			
	External quality assured by ProQual Verifiers			
Qualification Start Date:	02/09/2024			
Qualification Review Date:	02/09/2027			



#### **Learner Profile**

Candidates who wish to complete this qualification **must** have previously completed **ProQual Level 3 Access to Aesthetic Practice**. Centres should carry out their own initial assessment of a candidate's initial knowledge and skills.

Candidates for this qualification should either:

 Be employed in a role where they will have the opportunity to carry out a number of skin tightening treatments on a range of clients.

#### OR

- Be enrolled with a training provider, which will enable them to carry out a
  number of skin tightening treatments on a range of simulated or real clients.
  Candidates who complete this qualification, and who wish to further develop
  their knowledge and skills in the beauty sector, could progress to study
  additional qualifications from ProQual's hair and beauty suite. These include:
- Additional Level 4/5 Certificates in various beauty treatments, such as:
  - Level 4 Certificate in Micropigmentation.
  - o Level 4 Certificate in Dermaplaning Treatments.
  - o Level 5 Certificate in Skin Tightening Treatments.
  - o Level 5 Certificate in Chemical Peel Treatments.
- Level 4 Diploma in Aesthetic Treatments and Skin Science.
- Level 7 Diploma in Aesthetic Practice.



#### **Qualification Structure**

This qualification consists of **four** units. Candidates must complete all mandatory units to complete this qualification.

Unit Number	Unit Title	Level	TQT	GLH			
Mando	Mandatory Units – Candidates must complete <b>all</b> unit						
J/651/2395	Health and Safety in a Salon Environment	2	10	10			
L/651/2397	Infection Control and Prevention for Cosmetic, Aesthetic and Needle Related Treatments	2	25	20			
H/651/2401	Providing Initial Consultation With Client	4	125	100			
M/651/2414	Principles and Practice of Microneedling Treatments	5	100	80			



#### **Centre Requirements**

Centres must be approved to deliver this qualification. If your centre is not approved to deliver this qualification, please complete and submit the **ProQual Additional Qualification Approval Form**.

Materials produced by centres to support candidates should:

- Enable them to track their achievements as they progress through the learning outcomes and assessment criteria.
- Provide information on where ProQual's policies and procedures can be viewed.
- Provide a means of enabling Internal and External Quality Assurance staff to authenticate evidence.



#### Certification

Candidates who achieve the requirements for this qualification will be awarded:

- A certificate listing all units achieved, and
- A certificate giving the full qualification title:

#### **ProQual Level 5 Certificate in Microneedling Treatments**

#### Claiming certificates

Centres may claim certificates for candidates who have been registered with ProQual and who have successfully achieved the qualification. All certificates will be issued to the centre for successful candidates.

#### **Unit certificates**

If a candidate does not achieve all of the units required for a qualification, the centre may claim a unit certificate for the candidate which will list all of the units achieved.

#### Replacement certificates

If a replacement certificate is required a request must be made to ProQual in writing. Replacement certificates are labelled as such and are only provided when the claim has been authenticated. Refer to the Fee Schedule for details of charges for replacement.

#### **Assessment Requirements**

Each candidate is required to produce a portfolio of evidence which demonstrates their achievement of all of the learning outcomes and assessment criteria for each unit.

#### Evidence can include:

- Observation report by assessor
- Assignments/projects/reports
- Professional discussion
- Witness testimony
- Candidate product
- Worksheets
- Record of oral and written questioning
- Recognition of Prior Learning

Candidates must demonstrate the level of competence described in the units. Assessment is the process of measuring a candidate's skill, knowledge and understanding against the standards set in the qualification.

Centre staff assessing this qualification must be **occupationally competent** and qualified to make assessment decisions. Assessors who are suitably qualified may hold a qualification such as, but not limited to:

- ProQual Level 3 Certificate in Teaching, Training and Assessment.
- ProQual Level 3 Award in Education and Training.
- ProQual Level 3 Award in Assessing Competence in the Work Environment.
   (Suitable for assessment taking place in a working salon only.)
- ProQual Level 3 Award in Assessing Vocational Achievement.
   (Suitable for assessment taking place in a simulated training environment only.)

Candidate portfolios must be internally verified by centre staff who are **occupationally knowledgeable** and qualified to make quality assurance decisions. Internal verifiers who are suitably qualified may hold a qualification such as:

- ProQual Level 4 Award in the Internal QA of Assessment Processes and Practice.
- ProQual Level 4 Certificate in Leading the Internal QA of Assessment Processes and Practice.

**Occupationally competent** means capable of carrying out the full requirements contained within a unit. **Occupationally knowledgeable** means possessing relevant knowledge and understanding.

#### **Enquiries, Appeals and Adjustments**

Adjustments to standard assessment arrangements are made on the client needs of candidates. ProQual's Reasonable Adjustments Policy and Special Consideration Policy sets out the steps to follow when implementing reasonable adjustments and special considerations and the service that ProQual provides for some of these arrangements.

Centres should contact ProQual for further information or queries about the contents of the policy.

All enquiries relating to assessment or other decisions should be dealt with by centres, with reference to ProQual's Enquiries and Appeals Procedures.



### Units – Learning Outcomes and Assessment Criteria

Title:				d Safety conment		Level:	2													
Unit N	umber:	J/651/239	5	ι <b>Q</b> Τ:	10	GLH:	10													
				sment Crite arner can:	ria															
1 Prepare salon areas for treatment.		1.1	Identify c environm		hazards and ri	sks in a salon														
		1.2	practition including  He The Dc (RI Re	ers carry but not alth and Report Ingerous DDOR). anual Ha gulation	und safety requiring out beaut limited to: I Safety at Wol ing of Injuries, Occurrences andling Operat s. Substances Ho Julations (COSI	y treatments, rk Act. Diseases and Regulations ions														
									1.3			to clean, disinfect and sterilise of tools and equipment.								
			1.4	Explain th		nce between	sterilisation													
																1.5	procedur	es and controls to tools ar	nportant to foll any given instru nd equipment	uctions when
			1.6	condition  Lig He	•															



1	Continued	1.7	Explain why it is important that the above environmental conditions are provided.
		1.8	Explain why it is important to maintain personal hygiene, protection and appearance according to accepted industry and organisational standards.
		1.9	Explain the reasons and importance of keeping records of treatments.
2	Maintain salon treatment areas.	2.1	Explain how to safely dispose of waste materials and products from beauty treatments.
		2.2	Explain the requirements for re-stocking products and other items.
		2.3	Describe own responsibilities in relation to the storage of:  • Equipment. • Products. • Client Records.
		2.4	Describe how the work area should be left after a treatment.
		2.5	Explain why it is important to leave the work area in the condition described above.



#### **Additional Assessment Information**

This unit is **knowledge based**. This means that evidence is expected to take the form of candidate's written work and/or records of appropriate professional discussions.

Centres may use the appropriate ProQual Candidate Workbook, or their own, centre devised, assignments.

This unit is a **common unit**. Centres should be aware that candidates may have completed this unit as part of another ProQual Hair and Beauty qualification and may be eligible for recognition of prior learning.



Title:	Preve Aesth	Infection Control and Prevention for Cosmetic, Aesthetic and Needle Related Treatments			Level:	2
Unit Number:	L/651/23	97	TQT:	25	GLH:	20
<b>Learning Outcom</b> The learner will be c			ssment C earner car			
1 Understand non- infectious and infectious hazards that are associated with cosmetic, aesthetic and needle treatments.		1.1	Descr •	Bacteria. Fungi. Viruses.	structure and	key features of:
		1.2		ibe the ideo -organisms.	l conditions fo	or the growth of
			Define	Define the term "pathogen".		
			List fiv	e common i Bacteria. Fungi. Viruses.	illness caused	by:
		1.5	Define	e the term "¡	oarasite".	
		1.6			ence betweer d an ectopard	
				fy <b>three</b> con ise humans.	nmon ectopa	rasites that
		1.8		n the differe isation.	ence betweer	n infection and
		1.9	Descr	ibe what is r Localised in Systemic in	nfection.	



1	Continued	1.10	Describe what is meant by:
			<ul> <li>Direct transmission.</li> <li>Indirect transmission.</li> <li>Vector transmission.</li> </ul>
		1.11	Describe how, within the salon environment, an infective agent could:  • Enter the body.  • Be transmitted from person to person.
		1.12	Identify common non-infectious hazards that might arise as part of cosmetic, aesthetic or needle treatments.
		1.13	Explain how an injury to the skin can be a risk to an individual.
		1.14	Identify treatments within the salon that would require the use of infection control procedures.
2	Understand how to control non-infectious and infectious risk.	2.1	Explain the roles and responsibilities of the employer and employee in the prevention and control of infection.
		2.2	Explain how the skin acts as a defence against infection.
		2.3	Describe the procedures that would be followed, in relation to infection prevention and control, for:
			<ul> <li>Consultation.</li> <li>Aftercare.</li> <li>Hand Hygiene.</li> <li>Environment management.</li> <li>Equipment management.</li> <li>Cleaning, disinfecting and sterilisation.</li> <li>Personal protective equipment.</li> <li>Management of body fluids.</li> <li>Needle stick injuries.</li> <li>Waste disposal and collection.</li> <li>Management of occupational exposure.</li> </ul>



#### **Additional Assessment Information**

This unit is **knowledge based**. This means that evidence is expected to take the form of candidate's written work and/or records of appropriate professional discussions.

Centres may use the ProQual Level 2 Award in Infection Control and Prevention in Aesthetic Practice Candidate Workbook, or their own, centre devised, assignments.

This unit is a **common unit**. Centres should be aware that candidates may have completed this unit as part of another ProQual Hair and Beauty qualification and may be eligible for recognition of prior learning.



Title:			ing Initial Itation With Client			Level:	4	
Unit N	umber:	H/651/24	101	QT:	125	GLH:	100	
	ing Outcomes arner will be abi			sment Criter arner can:	ia			
1	Understand the client consultation process.		1.1	competer and safe when to re	nt profession working prac	nals to suppo ctices, includ non-healthd	ling how and	
		1.2	practice of	and work witents, when u	comply with thin the legisl ndertaking c	ative		
				1.3	document developm  • Up  • Pol  • Pro	•	ormation.	
			1.4	· ·	raindicate tl	ny medical c ne non-surgio	conditions cal cosmetic	
			1.5		ents for obta	and insurand ining medica		
			1.6	the client	in a professi	e of commu onal mannel competenci		



1 Conti	nued	1.7	<ul> <li>Explain why you must develop and agree a non-surgical cosmetic procedure plan including:</li> <li>Declared current medical status.</li> <li>Procedure history.</li> <li>Relative and absolute contraindications.</li> <li>Skin classification, condition and sensitivity.</li> <li>Skin healing capacity.</li> <li>Client's expectations.</li> <li>The client's physical and psychological suitability for the non-surgical cosmetic procedure.</li> </ul>
		1.8	Discuss the relationship and impact between the following needs:  Social. Physical. Psychological. Physiological. Social influences. The media. Trends.
		1.9	Explain how your own continuous professional development can support the client to make an informed choice, including alternative treatment options.
		1.10	Explain how to manage the client's expectations, including the importance of explaining:  Procedure process. Expected outcomes. Associated risks.
		1.11	Describe the benefits of using visual aids during consultation.



1	Continued	1.12	Describe the legislative, insurance and organisational requirements for:
			<ul> <li>Gaining signed, informed consent from the client for the non-surgical cosmetic procedure.</li> <li>Upholding the rights of the client and practitioner.</li> <li>Taking and storing of visual media of the clients treatment area.</li> <li>Completing and storing the clients non-surgical cosmetic procedure records.</li> </ul>
		1.13	Explain why non-surgical cosmetic procedures are prohibited for minors, including the age at which a client is classed as a minor and how this differs nationally.
		1.14	Explain the importance of explaining the physical sensation created by the procedure to the client, including how pain threshold and sensitivity varies from client to client, including the types of pain management and associated risks.
		1.15	State the reasons for providing and obtaining confirmation of receipt from the client for the verbal and written instructions and advice pre and post the non-surgical cosmetic procedure.
2	Understand the skin analysis process.	2.1	Explain the legal requirements and other relevant standards, insurance guidelines and organisational protocols when carrying out a skin analysis, including the importance of working within the scope of your practice.
		2.2	Describe how to maintain your role and responsibilities for the health, safety and welfare of the individual and yourself before, during and after the skin analysis.
		2.3	Explain the rationale for carrying out skin analysis, expected findings in different skin types and the role of evidence-based practice.
		2.4	State the protocols for the correct and safe use of skin analysis technologies.



2	Continued	2.5	Describe how to interpret outcomes from the skin analysis procedure, including how to evaluate the features and severity of presenting skin conditions in relation to known skin classifications.
		2.6	Describe how to review and monitor the following skin conditions including:
			<ul> <li>Lax elasticity.</li> <li>Hyper and hypo pigmentation.</li> <li>Congested.</li> <li>Pustular.</li> <li>Fragile.</li> <li>Vascular.</li> <li>Sensitised.</li> <li>Sensitive.</li> <li>Dehydrated.</li> <li>Photo-sensitive.</li> <li>Photo-aged.</li> <li>Lacklustre.</li> </ul>
		2.7	Explain the reasons for taking consensual visual media of the individuals treatment area and storing in accordance with the service, legislative, insurance and organisational requirements.
		2.8	Describe how the skin consultation, initial assessment, available evidence and the skin analysis outcomes collectively inform a bespoke treatment plan.
		2.9	Describe the importance of recognising suspicious skin irregularities and lesions, and referring to a relevant health professional where necessary.
		2.10	Explain how to develop an agreed treatment plan with the individual based on the conclusion of the skin analysis, to include:
			<ul> <li>The impact on the prognosis.</li> <li>The variety of options available for management.</li> </ul>



2	Continued	2.11	Describe how to complete accurate, secure and contemporaneous records of the information gathered and the outcomes of the skin analysis to meet legal requirements and organisational protocols, considering:  The rights of the individual. Audit and accountability.
		2.12	<ul> <li>Explain how and why the skins barrier function is impaired by aesthetic procedures, including:</li> <li>The increased risk of photosensitivity and ways to protect the skin.</li> </ul>
		2.13	Describe the adverse reactions associated with aesthetic procedures and how to respond, including:  Infection. Wounds. Oedema. Hypertrophic and atrophic scarring. Increased photosensitivity reaction.
3	Undertake a client consultation.	3.1	<ul> <li>Carry out a concise and comprehensive nonsurgical cosmetic consultation, taking account of:</li> <li>The individual's declared medical history and current medical status.</li> <li>The individual's procedure history.</li> <li>The individual's skin classification, condition, sensitivity and healing capacity of the treatment area.</li> <li>The individual's concerns, expectations and desired outcomes.</li> <li>The individual's physical and psychological suitability for the nonsurgical cosmetic procedure.</li> <li>Declared relative and absolute contraindications and restrictions.</li> </ul>
		3.2	Recognise, respond and sign-post appropriately in response to any disclosed conditions in compliance with data legislation.



3	Continued	3.3	Discuss the individual's objectives, concerns, expectations and desired outcomes to inform the non-surgical cosmetic procedure plan to include;  • Alternative treatment options.
		3.4	Discuss the fee structures and explain how this can impact the individual's choice of non-surgical cosmetic procedures.
		3.5	Discuss and agree the skin priming programme or recommendations required prior to the non-surgical cosmetic procedure.
		3.6	Assess, discuss, agree and document the non- surgical cosmetic consultation and expected procedure outcomes and associated risks with the individual.
		3.7	Inform and provide information to the individual of their rights.
		3.8	Take and store consensual visual media of the individual's treatment area in accordance with insurance requirements, organisational policies and procedures.
		3.9	Discuss the physical sensation which may occur during the non-surgical cosmetic procedure with the individual following the procedure protocol.
		3.10	Discuss the options for pain management.
		3.11	Develop the non-surgical cosmetic procedure plan.
		3.12	Provide and obtain confirmation of receipt of the verbal and written instruction and advice given to the individual pre and post-procedure.



4	Perform a skin analysis.	4.1	Follow legal requirements and other relevant standards, insurance guidelines, and organisational protocols when carrying out a skin analysis, including:  • Maintaining your responsibilities for the health, safety, hygiene and welfare of the individual and yourself before, during and after the skin analysis.
		4.2	Ensure the individual's undertaking and obtain informed consent for the proposed investigative procedure.
		4.3	Identify and select the technology equipment to be used to carry out the skin analysis to determine, review and monitor the presenting skin condition, following organisational protocols.
		4.4	Record and securely store visual media for future reference and monitoring purposes in accordance with legislative, regulatory and indemnity requirements.
		4.5	Evaluate the presenting skin type and skin condition against known skin classifications.
		4.6	Collate, record, analyse and evaluate the information gathered from the skin consultation, the skin analysis and available evidence base relating to the presenting skin condition to inform the treatment plan.
		4.7	Discuss, formulate and agree with the individual the outcome based on the conclusion of the skin analysis to include:  The best interests of the individual. Ethical responsibilities working within your scope of practice. Adapting communication styles to meet the individual's needs. Contraindications and potential comorbidities.
		4.8	Review and reflect on your performance to inform continuous professional development.



#### **Additional Assessment Information**

Learning Outcomes 1 and 2 are **knowledge based.** This means that evidence is expected to take the form of candidate's written work and/or records of appropriate professional discussions.

Learning Outcomes 3 and 4 are **competency based.** This means that the candidate is expected to perform the tasks, and demonstrate the level of competence, outlined in the assessment criteria. It is expected that evidence will be a combination following:

- Photographic and/or video evidence of the candidate's practical work.
- Assessor's observation report.
- Expert witness testimony.
- Candidate reflection on own practical work.

An observation report and witness testimony are differentiated as follows:

- An assessor's report is completed by a qualified assessor who observes the
  candidate carrying out practical work. The assessor will make assessment
  decisions as they observe and record these in the report, alongside a
  commentary of what they observe.
- A witness statement is completed by a suitably qualified or experienced expert
  who observes the candidate carrying out practical work. The witness
  statement will contain only a commentary of what has been observed. An
  assessor must then use the witness statement, alongside any additional
  evidence to make assessment decisions.
- In all cases, an assessor's report is preferred as evidence over a witness statement; as it is always better for an assessor to observe a candidate live.

Assessors may wish use to use a checklist or evidence matrix to organise and track the assessment outcomes that have been achieved, but these **do not**, in themselves, constitute evidence of achievement.

An assessor's report or witness statement alone is unlikely to be sufficient evidence of achievement. Reports and statements should always be accompanied by photographic and/or video evidence.

Centres may use the appropriate ProQual Candidate Workbook to organise candidate evidence or may use their own portfolio templates.

It is expected that competence of each assessment criteria will be observed **at least twice** before it is awarded.

Evidence of practical skills **may** be simulated, provided:

- The simulated environment matches, as close as possible, the real-world working environment.
- The candidate performs any assessed treatment on a live model.



Title:		Principles and Practice of Microneedling Treatments						
Unit Number:		L/651/2413	3 <b>T</b>	QT:	100	GLH:	80	
$\overline{}$			ment Crite rner can:	ria				
1	Understand the principles and practice of microneedling treatments.	d practice	1.1	Describe how to prepare the workspace and self for microneedling treatments.				
		лш 1 <b>9</b>	1.2	Describe what a microneedling treatment is and how it works.				
			1.3	Explain how to choose microneedles to suit the client's skin characteristics and objectives.				
			1.4	Evaluate the benefits, effects and limitations of manual and power-assisted microneedling.				
			1.5	the: • Fa	correct de ce. dy.	epth for micro	oneedling on	
			1.6	treatmen  Ne Tre Fre Ap	t results: edle deptleatment du equency of			
			1.7	wellbeing		omfort, heal ed during th ment.		
			1.8	Describe <b>at least four</b> adverse reactions that may occur during treatment and how these would be managed.				
			1.9	guidance	that woul	atment advic d be given t edling treatr	o the client	



2	Carry out microneedling treatments.	2.1	Prepare the workspace and self for microneedling treatment, including:  • Trolley.  • Couch.  • PPE.
		2.2	<ul> <li>Carry out a consultation with the client, including:</li> <li>Skin analysis.</li> <li>Client's concerns and objectives.</li> <li>Questioning to determine if there are any contraindications.</li> <li>Obtaining the informed consent of the client.</li> <li>Taking and storing consensual visual media of the pre-treatment area.</li> </ul>
		2.3	<ul> <li>Carry out the microneedling treatment, in accordance with the treatment protocol, including:</li> <li>Selecting the correct tools and equipment.</li> <li>Applying the treatment at the appropriate depth.</li> <li>Monitoring the client's health and wellbeing throughout the treatment.</li> <li>Responding to any adverse effects that may occur.</li> </ul>
		2.4	Take and store consensual visual media of the treatment area, in line with legislative, insurance and organisational requirements.
		2.5	Complete and store the client's post-treatment records in line with in line with legislative, insurance and organisational requirements.



2	Continued	Provide advice and instruction to the client, including:	
		<ul><li>Aftercare advice and instruction.</li><li>Future treatment needs.</li></ul>	
	2	Evaluate own performance using reflective practice and take any appropriate action to improve future performance.	



#### **Additional Assessment Information**

Learning Outcome 1 is **knowledge based.** This means that evidence is expected to take the form of candidate's written work and/or records of appropriate professional discussions.

Learning Outcome 2 is **competency based.** This means that the candidate is expected to perform the tasks, and demonstrate the level of competence, outlined in the assessment criteria. It is expected that evidence will be a combination following:

- Photographic and/or video evidence of the candidate's practical work.
- Assessor's observation report.
- Expert witness testimony.
- Candidate reflection on own practical work.

An observation report and witness testimony are differentiated as follows:

- An assessor's report is completed by a qualified assessor who observes the
  candidate carrying out practical work. The assessor will make assessment
  decisions as they observe and record these in the report, alongside a
  commentary of what they observe.
- A witness statement is completed by a suitably qualified or experienced expert who observes the candidate carrying out practical work. The witness statement will contain only a commentary of what has been observed. An assessor must then use the witness statement, alongside any additional evidence to make assessment decisions.
- In all cases, an assessor's report is preferred as evidence over a witness statement; as it is always better for an assessor to observe a candidate live.

Assessors may wish use to use a checklist or evidence matrix to organise and track the assessment outcomes that have been achieved, but these **do not**, in themselves, constitute evidence of achievement.

An assessor's report or witness statement alone is unlikely to be sufficient evidence of achievement. Reports and statements should always be accompanied by photographic and/or video evidence.

Centres may use the ProQual Level 5 Certificate in Microneedling Treatments and Skin Science Candidate Workbook to organise candidate evidence or may use their own portfolio templates.

It is expected that competence of each assessment criteria will be observed at least four time – twice on the face and twice on the body before it is awarded.

Evidence of practical skills **may** be simulated, provided:

- The simulated environment matches, as close as possible, the real-world working environment.
- The candidate performs any assessed treatment on a live model.



#### **Appendix One – Command Verb Definitions**

The table below explains what is expected from each **command verb** used in an assessment objective. Not all verbs are used in this specification

Apply	Use existing knowledge or skills in a new or different context.
Analyse	Break a larger subject into smaller parts, examine them in detail and show how these parts are related to each other. This may be supported by reference to current research or theories.
Classify	Organise information according to specific criteria.
Compare	Examine subjects in detail, giving the similarities and differences.
Critically Compare	As with compare, but extended to include pros and cons of the subject. There may or may not be a conclusion or recommendation as appropriate.
Describe	Provide detailed, factual information about a subject.
Discuss	Give a detailed account of a subject, including a range of contrasting views and opinions.
Explain	As with describe, but extended to include causation and reasoning.
Identify	Select or ascertain appropriate information and details from a broader range of information or data.
Interpret	Use information or data to clarify or explain something.
Produce	Make or create something.
State	Give short, factual information about something.
Specify	State a fact or requirement clearly and in precise detail.





#### **ProQual Awarding Body**

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